

SUPPLIER PROFILE FORM

Thank you for your interest in the General Motors Supplier Diversity program.

Please complete the following form to be considered for membership.

To submit this form, it must be **opened and completed in Adobe Acrobat.**

(Works best in Adobe Acrobat 8 or more recent.)

COMPANY INFORMATION (All fields required)

Name of Company		D-U-N-S Number		
Address 1		Address 2		
City	State	ZIP		
Phone	Website			
Year Established	Total Hourly Employees	Diverse Classification		
		MBE	WBE	SBA
Total Salaried Employees	Company Status	LGBT	Veteran	CAMSC
	Private Public			

ANNUAL PURCHASE VALUE (APV)

2015: GM Sales	2015: Total Sales
2016: GM Sales	2016: Total Sales
2017 New GM Business Awards	2017 New Business Awards (Total)
% Open Capacity	

COMPANY STRUCTURE

Is your company a division or subsidiary of a parent company? Yes No

If you have answered **yes**, please provide the following information for the parent company:

D-U-N-S Number Name

City State

OFFICERS AND CONTACT INFORMATION

OWNER

Title Name

Email Phone

GM SUPPLIER DIVERSITY CONTACT

Title Name

Email Phone

MAJOR CUSTOMERS

Name Product/Service

% of Business

Name Product/Service

% of Business

Name Product/Service

% of Business

COMPETITORS

Please list names of all major competitors:

PROFILE QUESTIONS

Briefly describe your core business:

What is your company's growth plan for the next five (5) years?

Please describe the current product(s) or service(s) being provided to GM:

ADDITIONAL REQUIREMENTS (Please Attach)

Brief sales presentation attached:	Yes	No
Most current financial statement or annual report attached (optional):	Yes	No
All relevant certifications (e.g. NMSDC, MMSDC, WBENC, etc.) attached:	Yes	No

Company Official Signature

Title

Date

SUBMIT FORM

Click the **“Submit Form”** button below to automatically email supplierdiversity@gm.com via your default email address.

**If submit button isn't working, make sure you have downloaded this file and are completing it in Adobe Acrobat not in your browser.*

QUALIFICATIONS

Classifications

Minority Classifications

USA: Black American | Asian-Indian American | Asian-Pacific American | Hispanic American | Native American

Canada: Black Canadian | Asian-Indian Canadian | Asian-Pacific Canadian | Hispanic Canadian | Canadian Aboriginal

LGBT Classifications

USA: Lesbian | Gay | Bisexual | Transgender

Veteran Classifications

USA: Veteran | Disabled Veteran

Women Classifications

USA: Women

Canada: Women

Small Business Classifications

How to Qualify for the Small Business Program

In order for suppliers to qualify for the Small Business Program, suppliers must be self-certified as a small business within the applicable small business-size standards as defined by the Small Business Administration (SBA): [sba.gov](https://www.sba.gov)

- Small Business Certified 8(a)
- Small Disadvantaged Business
- HUB-Zone Small Business
- Veteran-Owned Small Business
- Service-Disabled, Veteran-Owned Small Business
- Women Owned Business

Certifications

Key Criteria for Certification:

- A for-profit business, regardless of size, physically located in the United States or one of its trust territories, or Canada.
- At least 51% owned, operated, and controlled by such individuals with U.S. or Canada Citizenship or Legal Resident Alien Status

Certification is only accepted from the following organizations and their regional affiliates (if applicable)

- National Minority Supplier Development Council (NMSDC) [nmsdc.org](https://www.nmsdc.org)
- Women's Business Enterprise National Council (WBENC) [wbenc.org](https://www.wbenc.org)
- Canadian Aboriginal & Minority Supplier Council (CAMSC) [camsc.ca](https://www.camsc.ca)
- WBE Canada [wbecanada.org](https://www.wbecanada.org)
- National Gay & Lesbian Chamber of Commerce [nglcc.org](https://www.nglcc.org)
- National Veteran Business Development Council [nvbdc.org](https://www.nvbdc.org)

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